



## **Director of Development**

Reporting to and in partnership with the Executive Director (ED), the Development Director (Director) will spearhead development efforts as Beyond the Gap continues to grow. This is a new position in a new organization, therefore the Director will have the opportunity to design and build the development function.

### **Responsibilities**


- Develop and execute Beyond the Gap's annual fundraising plan
- Secure financial support from individuals, foundations and corporations
- Manage the implementation of the donor software and oversee staff responsible for data entry and gift processing
- Develop and maintain ongoing relationships with major donors
- Creating and executing a strategy for a large sustained base of annual individual donors
- Overseeing organization of special events
- Developing and tracking proposals and reports for all foundation and corporate fundraising
- ...and other duties as assigned

### **Qualifications**

- BA (required), MA (a plus)
- Five-plus years of experience in development
- Established community and business connections
- Demonstrated excellence in organizational, managerial, and communication skills
- Knowledge of donor software

### **Compensation**

This is an outstanding opportunity to lead a highly-effective nonprofit's program area and partner with the CEO and senior management team. Beyond the Gap will offer a competitive compensation package including base salary, bonus, health, 401k and vacation benefits.



Beyond the Gap is an Equal Opportunity employer. Personnel is chosen based on ability without regard to race, color, religion, sex, national origin, disability, marital status or sexual orientation, in accordance with federal and state law.